



### Corleen O'Malley, CCIM, CPM, RPA, RE Broker

Senior Property Manager  
Leasing Specialist  
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### Career Summary

In May 2011, Pfefferle Management expanded their management operations by adding Corleen O'Malley as their senior manager of the central and northern Wisconsin area. A seasoned veteran with more than 35 years of commercial real estate management, construction management, leasing and sales experience, Ms. O'Malley enhances the Pfefferle Management team and the NAI Pfefferle team of professionals. Prior to returning to her home town of Wausau 24 years ago, she benefited from the many real estate opportunities available in the Chicago market. She is an innovative leader who can structure and manage revenue streams and expenses to maximize the bottom line while creating the best path of fiscal success.

Ms. O'Malley enjoys the versatility of managing and leasing commercial real estate. She has demonstrated accomplishments in performing the many different responsibilities a property manager and real estate advisor is required to be knowledgeable and skilled at. Some of her favorite tasks include reviewing legal documents, negotiating leases and contracts, managing construction projects, financial analysis, customer service, preventive maintenance planning, budgeting and site inspections.

Managing operations and construction projects by addressing the goals of owners, optimizing income streams, reducing expenses while maintaining high standards of quality are all important focus points for both Ms. O'Malley and Pfefferle Management. Ms. O'Malley is happiest when she is able to provide services above and beyond what the client expects.

### Education

- Bachelor of Arts degree in business management from Mundelein College/Loyola.

### Professional Affiliations

- Wisconsin Realtors Association
- Wisconsin Hospital Engineers Association (WHEA)
- Wausau Chamber of Commerce
- Rotary International
- Advisory board member, Jefferson Street Inn
- Past president, American Legion Auxiliary Unit 10, Wausau
- Certified Commercial Investment Member (CCIM)
- Certified Property Manager (CPM), The Institute of Real Estate Management (IREM)
- Real Property Administrator (RPA), Building Owners & Managers Institute International (BOMI)
- Licensed real estate broker, state of Wisconsin